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French insurance group [Coface](#) has brought on Joel Paillot as its new Brazil head, the company said in a statement. He previously led Coface's German credit insurance operations.

[Coface do Brasil](#) had 26.9mn reais (US\$15.1mn) in written premiums in the first four months of 2010, falling 20% from that period last year, according to regulator [Susep](#).

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